



**APPAREL EXPORT PROMOTION COUNCIL, GURGAON**

AEPC/REG/EP/F&E/1079  
9.8.2016

CIRCULAR

**SUB: AEPC's participation in Buyer Seller Meet at Malaysia and Indonesia  
(17-20 October, 2016)**

Dear Member,

AEPC under its export promotion activities for the year 2016-17 has decided to organize a Buyer Seller Meet during the month of October, 2016 at Malaysia and Indonesia. The proposed schedule of the BSM is given below:

**At Malaysia**

Set up day	16 <sup>th</sup> October, 2016(Sunday)
BSM at Kuala Lumpur (Malaysia)	17 <sup>th</sup> October, 2016 (Monday)
Follow up meetings	18 <sup>th</sup> October, 2016 (Tuesday)

**At Indonesia**

Set up day	18 <sup>th</sup> October, 2016(Tuesday)
BSM at Jakarta (Indonesia)	19 <sup>th</sup> October, 2016 (Wednesday)
Follow up meetings	20 <sup>th</sup> October, 2016 (Thursday)

The Far Eastern Asian Countries have good potential for export of readymade garments from India. The readymade garment export statistics for export to Jakarta, Indonesia from India is given below, which depicts a sharp rise in the exports of apparels from India to these countries.

<b>India's RMG Exports to Malaysia and Indonesia</b>			
Countries	Exports in US\$ Mn.		
	2014	2015	% Change 2015/14
World	16538.2	17154.4	3.7
Indonesia	4.7	6.9	48.1
Malaysia	35.1	140.6	136.5

**Participation Charges:**

<i>Particulars</i>	<i>Participation charges (Rs.)</i>
<i>Participation charges per company for participating at both Malaysia and Indonesia</i>	<i>Rs 1,35,000/-</i>
<i>Early bird discounted price, if application submitted on or before 19<sup>th</sup> Aug, 2016</i>	<i>Rs 1,25,000/-</i>

***There is no MAI or MDA grant for this event***

**Payment Mode:**

- (i) Demand Draft or Pay Order in the name of “Apparel Export Promotion Council” (payable at Gurgaon or New Delhi) may be sent to Mr. Ravish Srivastava, Sr. Manager (Fairs & Exhibition), Apparel Export Promotion Council Apparel House, Institutional Area, Sector-44, Gurgaon-122003, Haryana, (India), Tel: +91 124 2708205 (D), 2708000-003, Mobile: +91 9818662371, Fax: +91 124 2708004
- (ii) Payment can also be sent through NEFT/RTGS to the following account

BENEFITIARY: APPAREL EXPORT PROMOTION COUNCIL  
SAVING A/C NO: 180401000020000  
IFS CODE: IOBA0001804  
BANK: INDIAN OVERSEAS BANK  
ADDRESS: BRANCH – APPAREL HOUSE, SECTOR 44, INSTITUTIONAL AREA, GURGAON – 122003

***Please note that no cheque payment will be accepted.***

**Facilities provided in the fair:**

In the above mentioned participation charges, the Council shall be providing facilities of overseas publicity, inland publicity, publicity through signage’s, banners standees. We would be providing each company with the following set of furniture:-

- One Round Table / Square table
- Three chairs
- Hanger rails with 1.5 meter length each – 2 nos.
- 100 plastic hangers
- Waste paper bin - 1
- Power point for running laptop

**Guidelines for allotment of the booths:**

1. All participants who have paid the full participation fee in time would be considered for allotment of booths through draw of lot.
2. No change in the booths, once allotted would be entertained under any circumstances
3. The decision of Chairman-EP (AEPC) would be final and binding in case of any dispute.
4. The participation is on FIRST-CUM-FIRST SERVED (FCFS) till all booths are sold.

**Waitlist:**

In case, applications are over-subscribed, a waitlist will be maintained, which would be considered on FCFS basis. No request for refund will be entertained by AEPC if for any reason whatsoever visa is not granted.

**Cancellation charges:**

The exporter who has applied for participation in the Fair, the withdrawal will be subject to following:

- (i) 45% of the participation charges will be forfeited if the exporter withdraws after confirmation of participation by the Council (after receiving of the payment confirmation receipt) and other exporters on wait list confirms their participation. There will be forfeiture of 65% of participation fee if no other exporter is on the wait list.
- (ii) 100% forfeiture in case of no show of the fair.
- (iii) Non-grant of relevant visa shall not qualify for any relief.

**Application form:**

The blank application format is enclosed herewith for your ready reference.

Should you require any other information, please contact:-

Mr. Ravish Srivastava, Sr. Manager (Fairs & Exhibition), Apparel Export Promotion Council Apparel House, Institutional Area, Sector-44, Gurgaon-122003, Haryana, (India) Tel: +91 124 2708205(D), 2708000, Mobile: +91 9818662371, Fax: +91 124 2708004 E-mail: [ravish@aepecindia.com](mailto:ravish@aepecindia.com)

The application form can also be downloaded from our website [www.aepecindia.com](http://www.aepecindia.com)

Thanking you,

Yours Sincerely,

R.K. Sharma  
Sr. Director (Fairs & Exhibition)  
Phone: +91 124 2708026  
Mobile: +91 9899167235  
Email: [rksharma@aepecindia.com](mailto:rksharma@aepecindia.com)

Enclosure: Application Form

Disclaimer: AEPC will not be responsible for the turnout of buyers/buying agents for any BSM/fair/show, etc. The Council will have no liability whatsoever for any kind of refund or payment in this regard. The Council shall not be responsible for booking of hotels, clearance of samples at the customs, for getting VISA & on certain complementary services provided by AEPC and organizational inability of fair organizers & other service providers.

**Application form for participation in “Buyer Seller Meet at Malaysia and Indonesia”  
(17-20 October, 2016)**

**(On the Company’s letterhead)**

Name of event for which participation is sought: -“**Buyer Seller Meet at Malaysia and Indonesia” (17-20 October, 2016)**

1. Name & Address of the firm :
2. Name of the Contact person with mobile No :
3. Proprietary/Partnership Pvt. Ltd. Co. :
4. RCMC No. of the Company :
5. IEC No. of company :
6. CIN No.of Company :
7. DIN No. of Company Director :
8. HS Codes of garment samples carrying by exporter :

(at least 6 HS Codes should be given)

S.No.	HS Code ( 6 digit level)	Product description

9. Year of establishment :
10. Telephone No (s) with area code :
11. Fax No (s) :
12. E-Mail Nos. :
13. Manufacturers or Merchant Exporter :
14. Address of Manufacturing Unit :
15. Main items of production :

(Mentioned segment Knitted/Woven and specify product mix.)

16. Total value of export of readymade Garments/  
Textiles in the previous year 2015-16 (FOB in US\$) : US\$ \_\_\_\_\_ Million  
and major Countries of Exports

17. Present production capacity (pcs/month) : \_\_\_\_\_ pcs. /month

18. Major brands & labels :

19. Whether First Time to Malaysia & Indonesia : YES / NO

20. Please fill up the details of the Representatives in the following format:

1	Name as appearing in Passport	
2	Passport Number	
3	Date of Issue	
4	Date of Expiry	
5	Date of Birth	
6	Place of Birth	
7	Place of Issue	
8	Whether has valid visa	YES / NO

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Date: -

Name: \_\_\_\_\_

Designation \_\_\_\_\_

Signature

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